



TREASURYONE CORPORATE PROFILE

2020 Treasury Management

VINCENT BARITSCH

ACT companion to treasury management Second edition

Hawkes

INTRODUCTION

TreasuryONE was established in May 2000 and is SA's leading treasury solutions company. Our mission is to provide a broad range of best practice treasury technology solutions and services to organisations of all sizes and levels of complexity unlocking value in return. TreasuryONE Outsourcing is a level Two Contributor to B-BBEE with an effective procurement recognition percentage of 125%, 51% black ownership and an authorised financial services provider.

SOME OF OUR VALUED CLIENTS

TreasuryONE's clients include Omnia, Arcelor Mittal, BCX, GoldOne, Royal Bafokeng Platinum, Impala Platinum, Tarsus, EOH, Ascendis Health, Transaction Capital, Imperial Logistics, Motus, Pepkor, AECL, Mr Price and Eskom Pension and Provident Fund.

These blue-chip organisations have outsourced either part or their entire treasury operations to us. All these clients' outsourced operations are supported by world class Treasury Management System technology.

OUR CORPORATE TREASURY OUTSOURCING OFFERING

The TreasuryONE corporate outsourcing offering is based around the company's well-staffed team of treasury professionals and world-class TMS technology solutions. The TreasuryONE team consists of seven market risk dealers, eighteen treasury operations staff to perform the administrative and cash flow forecast functions and thirteen TMS technology specialists and three digital workers. Additionally, the appropriate members of the senior management team are allocated as Relationship Managers to assist with strategic issues such as writing and updating key policy documents for areas such as risk management, money market investment management and treasury optimisation.

This team incorporates all the necessary skills and business experience to design, manage and operate best of breed corporate treasuries. It provides a fully integrated, complimentary extension to each client's finance team. Team members advise, execute and administer all or part of the client's treasury business, using a clearly specified set of treasury policies and workflows to deliver the contracted treasury management services.

TreasuryONE's market-leading position is illustrated by the team's FX turnover on behalf of clients, of R 226 billion for the 2019 financial year.

Every TreasuryONE corporate outsourcing client is served by the TMS technology, providing database, processing, communications and control facilities via the web. The client's secure database is transparent to authorised client finance personnel, who can enter and receive information as required and can monitor the progress and status of their treasury operations in real time. Additionally, clients can request up-to-date reports on demand, so that they enjoy instant, transparent access to all elements of the outsourced operations, including the progress of deal executions and settlements, the up-to-date enterprise cash position, and the current FX exposure/hedge risk position. This facility can be extended to other qualified parties including auditors. TreasuryONE's corporate treasury outsourcing clients accordingly enjoy the benefits of sharing world-class treasury management solutions, scaled accurately to reflect their specific requirements, and priced affordably.

TreasuryONE's product offerings include the delivery and support of treasury management technology systems, foreign exchange rate risk management and execution services, offshore investment transfers, outsourced treasury management operations, investment management, best practise treasury consulting services, financial instrument valuation and robotic process automation solutions.

OUR PRODUCT OFFERINGS

TreasuryONE provide the following treasury solutions to the market:

- Market Risk Management and execution services
- Corporate Treasury Outsourcing
- World-class Treasury Management Systems
- Robotic Process Automation (RPA)
- In-house Banking
- Payment Factories
- Money Market Funds
- Supply Chain Finance

CLIENT TESTIMONIALS

"TreasuryONE's experience, track record in the implementation and support of world-class treasury systems, together with their market execution capabilities has resulted in their selection as our partner of choice for our treasury operations." **Willem Reitsma, Group Treasurer, Imperial Logistics**

"TreasuryONE's outsourcing service manages our FX exposures, cash and debt portfolio effectively, efficiently and transparently. They utilise superior technology linked to their bank connectivity network for real-time cash balances and giving us access to our treasury positions and reports 24/7." **Francois Naude, Group Executive, Impala Platinum Ltd.**

"TreasuryONE's partnership with IT2 delivers a globally proven and tested treasury management system into the South African business environment." **Dirkje Bouma, Corporate Treasurer, GrowthPoint Properties Ltd.**